

# SMALL TUBE PRODUCTS



*“Skilled producers of  
copper and brass tubing”*

Sales & Marketing  
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June 25, 2008

To Our Valued Customers,

On March 6<sup>th</sup> we sent a letter announcing the new ownership of Small Tube Products. Since that time we have been actively making positive changes in an effort to better serve our customers. We have had a great deal of success in a relatively short period of time. Customer feedback has been very positive, lead-times are running one, two or three weeks depending on the complexity of the product, our on-time delivery performance has been extremely good, 95% year to date. We thank all of our customers for their tremendous support.

We now have additional exciting news regarding Small Tube Products. We are re-entering the tube fabrication business. As many of our customers may recall Small Tube Fabrication was an integral part of our operations from 1987 to 2004. For various reasons the previous owners made a decision to close the fabrication operation. We have evaluated the marketplace and as a result of widespread positive customer feedback, we have decided to re-establish our fabricated tubular parts business. Along with our unwavering commitment to the copper and copper alloy tubing business, we now will offer the same world class quality and service in fabricated tubular parts.

Over the next few weeks most of you will be contacted by a Small Tube Products sales person to determine how we can serve your tubing requirements as well as your need for fabricated parts. In the meantime, please contact us if you have an immediate question, comment or requirement.

Thank you for your business and continued support.

Sincerely,

Rich Lowe  
Marketing Manager